



Orange County Escrow Association



Happy 4th of July and Happy Summer!

I have just recently returned from the American Escrow Association annual conference. We heard great speakers; learned about things to come from CFPB; and, surprise! Surprise! There are many more short sales and/or foreclosures to come, unfortunately. AEA is currently comprised of 9 Western states-Alaska, Arizona, California, Colorado, Hawaii, Nebraska, Nevada, Oregon, and Washington. If you have the chance to attend AEA in 2013 (in Las Vegas), I highly recommend it.

Now that I have you in "Conference mood", be sure to mark your calendar and save the date for the California Escrow Association's 57th annual educational conference, October 18-20 right here in **the OC**. CEA Conference Registration price for non-Individual Active Members is \$210.00 higher. That is what it costs to join OCEA and CEA. It is not too late to join OCEA and CEA and save \$210.00 on your Conference registration! While you are at it, reach out to your escrow friends and invite them also. I am co-chair of CEA Conference this year and I promise you fabulous speakers and lots of education and fun.

We are interviewing candidates for webmaster. Do you know someone? Please let us know if you have a recommendation.

As you may recall I set a goal to win the Charles P. Conner Perpetual Education Trophy which is awarded at CEA Conference each year. July 31st ends the cycle. I am on the final push now to collect everyone's forms. All members please be sure to fill out a form for qualifying meetings/events, including AEA, CEA, OCEA (or other CEA Regional events) you have attended between 8/1/11 and 7/31/12. Any questions please call me.

Mini Workshop is back for July after several years of hiatus. Anthony Bourg, Sr. VP with Bank of the West will share tips about managing Outlook. I recently sat down with Anthony to share what an escrow officer's typical day looks like so he could zero in on tips we can use. He possesses a wealth of information and you will learn at least one thing-I promise and you PD holders will earn a credit!

After the Mini Workshop we will hold our bi-monthly general membership meeting. Innovative Financial Services will share the other side of short sale negotiations with us. As escrow officers, we can really mess up the negotiations! Come find out how. You snooze, you lose. See you on July 18th!

Your proud 2012 President,

Debbi Faber, CSEO/CBSS/CMHS/CEI