

## A Message from the President



Spring has sprung and my daffodils are blooming. My desk seems to be busier. I trust your business has also increased.

Our January meeting at the Wyndham, our new "home", was, for the most part, a smooth transition. Good news is we had 70 attendees at the meeting. Bad news is we had only planned on 50 attending based on reservations made. The hotel did a good job accommodating us under the circumstances. Please take a moment to make

your reservation-the menu is on the registration flyer. If you select a VEGETARIAN meal you will be given a vegetarian "ticket" at check-in so the servers will know who to serve VEGETARIAN plates to. You cannot change to a VEGETARIAN meal at check-in as the hotel will not be prepared to serve any addons. If you register at the door, please be flexible as to what you are served.

At the January meeting, several of you asked for name(s) of companies who do **Holding Escrows**. We have posted the names on our website under "News/Events".

I know we have been promising you on-line registration via our website along with credit card convenience and I truly believed we would have had it all in place for the March meeting, but alas, it was not to be. We really are close but I did not want to push it and have it not work properly. There is always a learning curve when doing something new. Stay tuned and thank-you for your patience!

Speaking of reservations, you will not want to miss our March meeting. Matt Davis will be updating us on his on-going "push back" campaign with Lender's Instructions, including Short Sales, and Heloc payoffs. You may have been lucky enough to hear Matt at CEA last October, and if you were, you will not be disappointed with his update. If you missed him at CEA, don't miss him at OCEA.

We have 99 paid members as of February. Our goal of 150 is within reach. Keep in mind there is approximately one month lag time from the time you send in your membership to CEA until we are notified at the regional level and you start receiving info from CEA and OCEA, and, AEA if you also joined AEA. Membership is on an **individual** basis rather than on a Company basis. Please be sure your membership category includes REGIONAL membership in OCEA. Membership Applications are available at o-c-e-a.org.

If you are NOT receiving emails from us, it is either because you are not a member, or if you are a member, you have NOT registered on our website so that we have your updated info. Please pass the March meeting notice on. Encourage your peers to join!

See you on the 16<sup>th</sup>!

Debbi Faber, CSEO/CBSS/CMHS/CEI